

**City of Battle Lake
Economic Development Authority
Thursday, July 11, 2019**

The Battle Lake Economic Development Authority met in regular session on Thursday, July 11, 2019. Randy Dorn called the meeting to order at 7:00 a.m. with Commissioners Don Maslow, Darren Kern, Gene Kelm, Steve Young and Leigh Shebeck. Absent was Don Maslow. Also present was Val Martin, Clerk/Treasurer/EDA Director/Zoning Officer.

Welcome Darren Kern, new EDA Commissioner!

Kelm made a motion to approve the agenda. Young seconded. MCU

Shebeck made a motion to approve the minutes. Dorn seconded. MCU

Shebeck made a motion to approve the financials. Kelm seconded. MCU

Visitor – Dave Schornack, Perham

Mr. Schornack was in attendance to give the EDA Commissioners information on how an investment group in Perham that he is a part of, was established.

- Started in the late 1980's – they all put in \$1,000 plus \$250 per month which was eventually raised to \$350 per month. Now they are all receiving \$1,000 per month.
- First purchase was a piece of property to develop into residential lots.
- They meet monthly, payoff members as they exit and they have allowed new members to buy in.
- They have it set up as an LLC with by-laws.
- Important to have a managing partner and financial partner.
- Purchases are only made with 100% consent of all partners.
- They have borrowed on several projects, especially at first. They try to keep their project local in the majority of cases.
- His advice for a new investment group:
 - Need monthly meetings
 - Invest only when in full agreement
 - Important to have success, especially early on
 - They could have been a little more aggressive
 - You need a point person to drive the process

The EDA Commissioners were in agreement to offer the EDA Commissioner open position to Josie Schmidt from the Battle Lake Boathouse with either Teresa or Bill Varney as the next option to fill Sara Boyum's position.

Updates:

Hatchery Row

- The Council has voted to execute the purchase agreements on the other three properties with closing tentatively set for September 30, 2019.
- Cranston Property tentatively closing the end of July.

Martin will prepare the business list and questionnaires for the next meeting.

Adjourn at 8:05 a.m. Next meeting will be July 30, 2019 at 7:00 a.m.

Valerie J. Martin, Clerk/Treasurer/EDA Director/Zoning Officer

July 11, 2019 EDA Minutes